

## Sales

We are looking to create a Sales role within our team. You will be responsible to bring in new sales to the company, including once-off and long-term clients. You will need to identify the sales potential and offer a value-added solution to the client to close the sale. Your offerings will include the entire bouquet of Channel Mobile solutions.

### RESPONSIBILITIES

- New sales
- Responding to and chasing of leads
- Proactively sourcing new clients for the company
- Creating client's campaigns to finalise the sale
- After-sales service to existing clients
- Suggest actions to improve company performance and identify opportunities for growth

### REQUIREMENTS

- Proven hands-on work experience in Sales (min 2 year)
- Proactive personality with a strong ability to communicate
- Good time management, multi-tasking and problem-solving skills
- Knowledge of MS Office
- Multi-Lingual
- Qualifications in Sales, Support, Technology, Marketing, Business Administration or relevant field

Please email CV and cover letter to [info@channelmobile.co.za](mailto:info@channelmobile.co.za)